



LandPLUS Cares

HomeCare

Furniture Leasing Made Easy

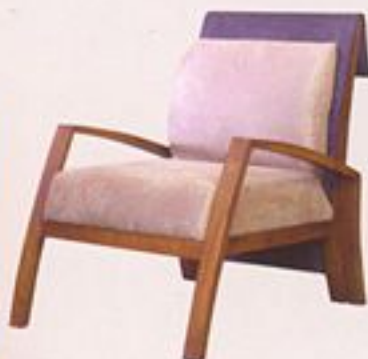
Furnishing and decorating your new home should be exciting and dynamic, not confusing! Let us clear the air

How Does It All Work?

Essentially there are two types of leasing structures: "pure" and "residual."

A pure lease entitles the lessee use of the furniture and/or accessories for the period specified in the lease agreement. During the period of the lease, you can treat the products as your own (bringing with it more service and care you would come to expect if you bought it outright.) At the end of the leasing period, you have the option to discontinue the lease, rework your leasing numbers, or if the time has come to move home or onwards, have the pieces collected back from you.

Residual leases, while comprising the same service packages and care of pure lease, has the added benefit of giving you, the lessee, and the option to own the furniture at completion of the lease term. In this case, you even have the option to have furniture custom built to your liking.



Which One Is Right For You?

Customers who don't want to be tied down by items to ship may wish to start off with a pure lease. When they grow to love the pieces, they may change from a pure to a residual lease with no penalty whatsoever.

How To Make The Best Of It

The longer the lease, the lower the lease factor (your monthly cost!). So economise your costs by opting for as long a lease period as your needs require. If a long-term lease simply isn't plausible, bridge the time gap by opting for a short-term lease, or "survival kit"! They have been packaged to get you through, inclusive of essential pieces of furniture (beds, mattresses, dining table, etc...) as well as soft furnishings, such as clean linens and kitchen utensils.



Service!

Consult a professional home-stylist who will work with your personal tastes and styles. And upgrade your leasing package if you have to! Plus keep your options open by taking advantage of the "other vendor" leasing option should you see something to your liking from another store or vendor. Simply select the item and the cost will be factored into your leasing package.